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7 UNITED STATES DISTRICT COURT  
8 WESTERN DISTRICT OF WASHINGTON  
9 AT SEATTLE

10 In re:

11 ARCHER USA, INC.; Lenco Mobile,  
12 INC.,

Debtors.

CASE NO. C16-1110RAJ

BANKR. NO. 14-16659TWD

ORDER

13 CIRKELSELSKABET AF 16 JULI 2008  
14 APS,

Defendant/Appellant,

15 v.

16 ANTHONY NEUPERT, as Plan  
17 Administrator.

18 **I. INTRODUCTION**

19 This matter comes before the Court on appeal pursuant to 28 U.S.C. § 158(a),  
20 (c)(1)(A) and Fed. R. Bankr. P. 8001 from the order issued on July 11, 2016 by the  
21 United States Bankruptcy Court for the Western District of Washington (“the Bankruptcy  
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1 Court”), Dkt. # 10 (Amended Brief). Appellee (“Archer”) has filed a response, Dkt.  
2 # 11, and Appellant filed a reply, Dkt. # 12.

3 The Bankruptcy Court’s order fixed Cirkelselskabet aft 16. Juli 2008 ApS’s  
4 (“Cirkel”) claim in the amount of \$957,163.02. *Id.* In appealing the order, Cirkel argues  
5 that the Bankruptcy Court erred in offsetting Cirkel’s claim against its debt because in  
6 this matter there is no independent right to setoff, as required by the United States  
7 Bankruptcy Code, and even if there were such a right, given the facts here, setoff is not  
8 permitted under Washington law and is disfavored by the equities. Dkt. # 10 at 14-23.  
9 Archer, in response, argues that both Washington law and the Plan Confirmation Order  
10 provide an independent right of setoff, and setting off Cirkel’s debts against Archer’s is  
11 both warranted and equitable in this case. Dkt. # 11 at 7-14. Having considered the  
12 papers submitted and the balance of the record, the court DENIES Cirkel’s appeal for the  
13 reasons stated below.

## 14 II. BACKGROUND

15 On September 6, 2014, Archer submitted a voluntary petition for relief under  
16 Chapter 11 of the United States Bankruptcy Code. *See* Bankr. Case No. 14-16659TWD  
17 (Dkt. # 1) (lead case, substantively consolidated). In the proceeding that followed, Cirkel  
18 sought \$4,009,957.02 in debt that Archer allegedly owed, consisting of \$2,549,794.00 in  
19 principal, plus interest and fees. *Id.* (Dkt. #820).

20 The debts at issue in this appeal arise from a series of loans and a transaction that  
21 took place between 2006 and 2008. In 2006, Archer purchased iLoop Mobile Europe  
22 ApS (the “Danish Sub”), a company headquartered in Denmark that became Archer’s

1 wholly owned subsidiary. Dkt. # 10 at 8; Dkt. # 11 at 3. Shortly after purchasing the  
2 Danish Sub, Archer began making loans to the Sub, loans that totaled \$2.55 million by  
3 late 2007. Dkt. # 10 at 9; Dkt. # 11 at 3.

4 In 2007, Archer entered into negotiations with the Telenor Group, a Scandinavian  
5 company interested in purchasing the Danish Sub. Dkt. # 11 at 3. Throughout the  
6 negotiations, Telenor was explicit that it would only purchase the Danish Sub if the  
7 Archer debt was cleared. *Id.* As a result, on December 31, 2007, Archer and the Danish  
8 Sub entered into an agreement whereby the Danish Sub assigned its intellectual property  
9 to Archer for a price equal to the exact amount of the outstanding loans. Dkt. # 10 at 9;  
10 Dkt. # 11 at 3 (citing Case No. 14-16659TWD (Dkt. # 821)). The Telenor deal  
11 eventually fell through, but the loans and purchase of the intellectual property form the  
12 basis for the current disputed debts between Archer and Cirkel. Dkt. # 11 at 3.

13 On July 18, 2008, the Danish Sub filed for bankruptcy in Denmark and the  
14 bankruptcy estate was named Cirkelselskabet aft 16. Juli 2008 ApS (“Cirkel”). Dkt. # 10  
15 at 9; *id.*, Ex. 10 at 19. Cirkel’s bankruptcy proceedings took place in the Danish City  
16 Court in Copenhagen. *See id.*, Ex. 10. In its ruling, the Danish court recognized that  
17 Archer and the Danish Sub “had concluded an agreement before the bankruptcy in the  
18 form of an asset purchase agreement . . . [on] December 31, 2007.” *Id.* at 19. But the  
19 Danish court went on to find (1) the transfer of the Danish Sub’s assets to Archer was  
20 void because it constituted a fraudulent preference of the defendant to the detriment of  
21 the other creditors, *id.* at 35, (2) Archer could not simply return the software to the  
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1 Danish Sub, *id.*, and (3) Archer owed the Danish Sub \$2,549,794.00 for the Sub's  
2 intellectual property, the amount previously agreed upon, *id.*

3 On December 14, 2015, the Bankruptcy Court confirmed the Plan of  
4 Reorganization (the "Plan") and appointed a plan administrator. Case No.  
5 14-16659TWD (Dkt. # 648) (Order Confirming Modified Plan of Reorganization). The  
6 Plan, as confirmed, authorized the following:

7 Setoffs. The Plan Administrator, on behalf of the Debtors, may, but shall not be  
8 required to, set off against any Claim, and the payments or other Distributions to  
9 be made pursuant to the Plan in respect of such Claim, claims of any nature  
10 whatsoever that the Debtors may have against such creditor; but neither the failure  
11 to do so nor the allowance of any Claim hereunder shall constitute a waiver or  
12 release by the Debtors of any such claim that the Debtors may have against such  
13 creditor.

14 The Order confirming the Plan also provides:

15 Confirmation Order Controlling. If there is any direct conflict between the Plan  
16 and this Confirmation Order, the terms of this Confirmation Order shall control.

17 *Id.* ¶¶ 16, 20. The Danish Trustee did not object to or appeal the Confirmation Order.  
18 Dkt. # 11 at 6; *see generally* Case No. 14-16659TWD (Dkt. ## 1-864).

19 On December 18, 2014, Cirkel<sup>1</sup> filed its proof of claim. Bankr. Case No.  
20 14-16659TWD (Dkt. # 820) at 5. The plan administrator filed his objection to Cirkel's  
21 Claim on March 25, 2016, requesting that the Bankruptcy Court deny recognition of the  
22 Danish judgment, or, alternatively, authorize the plan administrator to offset the mutual  
claims between Archer and the Danish Sub. *Id.* After several rounds of briefing and two

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<sup>1</sup> The creditor listed in the proof of claim is "Cirkelselskabet af 16. Juli 2008 ApS, *i.e.* the Danish Sub." Case No. 14-16659TWD (Dkt. # 820).

1 oral arguments, the Bankruptcy Court (1) recognized the Danish judgment but (2)  
2 allowed the plan administrator to offset Cirkel's claim of \$4,009,957.02 against the  
3 principal amount of Archer's claim of \$3,052,794.00, resulting in a net claim for Cirkel  
4 of \$957,163.02. *Id.* at (Dkt. ## 873 at 35:20-25, 886 at 5:5-8). Cirkel appealed the  
5 Bankruptcy Court's judgment on July 19, 2016. *Id.* (Dkt. # 863).

### 6 **III. ISSUES ON APPEAL**

7 Cirkel presents the following issues on appeal: (1) whether the Bankruptcy Court  
8 erred by holding that the Confirmed Chapter 11 plan created an independent right of  
9 setoff, Dkt. # 10 at 18-20; (2) whether the Bankruptcy Court erred in determining that  
10 Washington law permits setoff in this case, *id.* at 16-18, and; (3) whether the Bankruptcy  
11 Court erred by failing to properly address the equities of applying a setoff, *id.* at 20-23.

### 12 **IV. ANALYSIS**

13 Pursuant to 28 U.S.C. § 158(a)(1), federal district courts have mandatory  
14 jurisdiction to hear appeals from final judgments, orders, and decrees of bankruptcy  
15 judges. *In re Frontier Properties, Inc.*, 979 F.2d 1358, 1362 (9th Cir.1992). On appeal  
16 from an order of the Bankruptcy Court, the district court reviews conclusions of law *de*  
17 *novo* and findings of fact for clear error. *In re Greene*, 583 F.3d 614, 618 (9th Cir. 2009).

18 In bankruptcy matters, federal district courts sit as appellate courts, and a district  
19 judge's job is analogous to that of an appellate court. *In re C.S. Crawford & Co.*, 423  
20 F.2d 1322, 1325 (9th Cir. 1970); 28 U.S.C. § 158(c)(2). It is well-settled that issues  
21 raised on appeal are limited to those addressed below. *Smith v. Marsh*, 194 F.3d 1045,  
22 1052 (9th Cir.1999) (“[A]n appellate court will not consider issues not properly raised

1 before the [trial] court.”); *In re Perez*, 30 F.3d 1209, 1214 (9th Cir.1994) (emphasizing  
2 that the reviewing court generally may not consider issues on appeal that “cannot be  
3 resolved without further development of the record” by a court below); *Alaska Airlines,*  
4 *Inc. v. United Airlines, Inc.*, 948 F.2d 536, 546 n. 15 (9th Cir.1991) (“[A]n appellate court  
5 will not reverse a district court on the basis of a theory that was not raised below.”).

6 **A. Independent Right of Setoff**

7 Cirkel first argues that the Bankruptcy Court erred in allowing Archer and Cirkel  
8 to apply their mutual debts against one another—to “setoff” the debts—because the  
9 Confirmed Reorganization Plan did not grant such a right. Dkt. # 10 at 16. “The right of  
10 setoff (also called ‘offset’) allows entities that owe each other money to apply their  
11 mutual debts against each other, thereby avoiding the absurdity of making A pay B when  
12 B owes A.” *Citizens Bank of Md. v. Strumpf*, 516 U.S. 16, 19 (1995) (internal quotations  
13 omitted). Setoff in bankruptcy cases is governed by 11 U.S.C. § 553. *Newberry Corp. v.*  
14 *Fireman's Fund Ins. Co.*, 95 F.3d 1392, 1398 (9th Cir. 1996). Yet Section 553 of the  
15 Bankruptcy Code merely “recognizes in bankruptcy a party’s nonbankruptcy right to  
16 setoff mutual prepetition debts, but does not itself create such a right.” *In re HAL, Inc.*,  
17 196 B.R. 159, 161 (B.A.P. 9th Cir. 1996); *In re Gould*, 401 B.R. 415, 423 (B.A.P. 9th  
18 Cir. 2009). The right to setoff is typically a matter of state law. JOAN N. FEENY ET AL.,  
19 BANKRUPTCY LAW MANUAL § 6:66 (5th ed. 2017). However, “in practice courts apply  
20 federal bankruptcy precedent and rarely refer to state law to determine whether mutuality  
21 exists.” *In re Cty. of Orange*, 183 B.R. 609, 615 (Bankr. C.D. Cal. 1995). The party  
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1 seeking setoff has the burden of establishing an independent right of setoff under  
2 nonbankruptcy law. *HAL*, 196 B.R. at 161; *Cty. of Orange*, 183 B.R. at 615.

3 Here, the Bankruptcy Court recognized two independent sources of authority for  
4 the plan administrator's right to offset the debts between Cirkel and Archer: (1)  
5 paragraph 16 of the Plan Confirmation Order, and (2) Washington law. Case No.  
6 14-16659TWD (Dkt. # 873) at 31:6-15; Dkt. # 11 at 7.

7 Cirkel appears to concede that Washington law provides an independent right of  
8 setoff in this case. *See* Dkt. # 12 at 6 (“[T]he proper standard of review is whether the  
9 Bankruptcy Court properly identified the standards under Washington setoff law to apply  
10 to the facts.”). Cirkel also quotes several Washington cases that acknowledge a right to  
11 setoff under Washington law. *See* Dkt. # 10 at 15 (citing *Johnson v. City of Aberdeen*,  
12 266 P. 707, 709 (Wash. 1928); *Johnson v. California-Washington Timber Co.*, 296 P.  
13 159, 160 (Wash. 1931)). The Court agrees with the parties that Washington law provides  
14 an independent right of setoff; it is therefore unnecessary to determine whether the Plan  
15 also provides such a right.

## 16 **B. Mutuality**

17 Cirkel next argues that under Washington law, setoff is inappropriate because the  
18 debts were not due to and from the same parties and Archer's debt arose after Cirkel  
19 initiated bankruptcy proceedings; in other words, the debts are not mutual. Dkt. # 10 at  
20 15-18. Mutuality is the central requirement for offsetting debts. *HAL*, 196 B.R. at 161  
21 (quoting *Boston and Maine Corp. v. Chicago Pac. Corp.*, 785 F.2d 562, 566 (7th Cir.  
22 1986). “The Ninth Circuit has set forth a three-prong test for determining mutuality of

1 debts: (1) the debts must be in the same right; (2) the debts must be between the same  
2 individuals; and (3) those individuals must stand in the same capacity.” *Los Angeles Cty.*  
3 *Employees Ret. Ass’n v. Towers, Perrin, Forster & Crosby, Inc.*, CV 01-1351DDP(CTX),  
4 2002 WL 32919576, at \*8 (C.D. Cal. June 20, 2002). Here, only the first and second  
5 prongs of the mutuality test are disputed.<sup>2</sup> See Dkt. # 10 at 15-18.

6 1. Same right

7 In order to find mutuality, the debts must be owed in the same right. *Los Angeles*  
8 *Cty.*, 2002 WL 32919576, at \*8 (C.D. Cal. June 20, 2002). “Courts have interpreted  
9 debts in the same right to mean that a ‘pre-petition debt cannot offset a post-petition  
10 debt.’” *In re Ter Bush*, 273 B.R. 625, 629 (Bankr. S.D. Cal. 2002) (quoting *In re*  
11 *Westchester Structures, Inc.*, 181 B.R. 730, 739 (Bankr.S.D.N.Y.1995)). “Under section  
12 553(a), each debt or claim sought to be offset must have arisen prior to filing of the  
13 bankruptcy petition.” *Newbery Corp. v. Fireman’s Fund Ins. Co.*, 95 F.3d 1392, 1398-99  
14 (9th Cir. 1996).

15 While Cirkel argues that “the debts are not between the same parties in the same  
16 right,” it is clear that Cirkel conflates separate prongs of the Ninth Circuit’s mutuality  
17 test. See *Los Angeles Cty.*, 2002 WL 32919576, at \*8 (the Ninth Circuit’s test for  
18 determining mutuality of debts requires that (1) the debts be in the same right and (2) the

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20 <sup>2</sup> Parties do not operate in the same capacity “[w]here one party owes a fiduciary duty to  
21 the other, or has a claim for trust funds, and the other side’s claim is a simple unsecured  
22 debt . . .” *In re Ter Bush*, 273 B.R. 625, 629 (Bankr. S.D. Cal. 2002); see also *In re Luz Int’l*,  
*Ltd.*, 219 B.R. 837, 848 (B.A.P. 9th Cir. 1998) (“[W]here a debt arises from a fiduciary duty or is  
in the nature of a trust, courts have held that there is no mutuality for setoff purposes.”). There  
are no such allegations in this case.



1 debts be between the same individuals). The crux of Cirkel's argument is that the debts  
2 are between different parties; its argument that Archer's debt was only created during the  
3 Danish Sub's bankruptcy is inapplicable to the analysis of whether the debts are "in the  
4 same right," because, as noted by the Bankruptcy Court, "under Section 553(a), it is  
5 really the Archer petition date that controls the mutuality analysis." Dkt. # 10, Ex. 22 at  
6 34; Dkt. # 10 at 17 (arguing that the Danish court "awarded judgment **to Cirkel**, NOT the  
7 Danish Sub") (emphasis in original); *see also infra* Section IV.B.2. As Cirkel concedes,  
8 both debts here were created before Archer petitioned for bankruptcy on September 6,  
9 2014. Dkt. # 10 at 16. The debts between Cirkel and Archer are therefore in the same  
10 right. *Cty. of Orange*, 183 B.R. at 616 (debts are "in the same right" when both debts  
11 arise prepetition).

## 12 2. Same parties

13 The central argument in Cirkel's appeal is that the Danish Sub and Cirkel are not  
14 the same legal entities and therefore cannot be the same parties under Washington law.  
15 Dkt. # 10 at 15-18. "The basic test of mutuality is not similarity of obligations but  
16 whether or not something is owed by each side." *In re Art Metal U.S.A., Inc.*, 109 B.R.  
17 74, 78 (Bankr. D.N.J. 1989); *see also In re IML Freight, Inc.*, 65 B.R. 788, 793 (Bankr.  
18 D. Utah 1986) ("The creditor's debt must be owed to the estate of the debtor and the  
19 estate's debt must be owed to the creditor."); *In re 18th Ave. Dev. Corp.*, 12 B.R. 10,  
20 11-12 (Bankr. S.D. Fla. 1981) (same).

21 The debts at issue in this case are owed to and from the same corporations.  
22 Cirkel—the name given to the bankruptcy estate—is the "same 'entity' which existed

1 before the filing of the bankruptcy petition, but empowered by virtue of the Bankruptcy  
2 Code to deal with its contracts and property in a manner it could not have done absent the  
3 bankruptcy filing.” *N.L.R.B. v. Bildisco & Bildisco*, 465 U.S. 513, 528 (1984); *see also*  
4 *United States Through Small Business Administration v. Rinehart*, 88 B.R. 1014, 1016  
5 (D.S.D. 1988), *rev’d on other grounds*, *Small Bus. Admin. v. Rinehart*, 887 F.2d 165 (8th  
6 Cir. 1989) (“[T]here is no authority for distinguishing between the capacity of parties in  
7 relation to each other outside of bankruptcy and that capacity following the filing of a  
8 bankruptcy petition.”).

9       When the Danish Sub entered bankruptcy, its debts and assets became the property  
10 of the bankruptcy estate. *In re Cady*, 266 B.R. 172, 181 (B.A.P. 9th Cir. 2001); *Abele v.*  
11 *Phoenix Suns Ltd. P’ship (In re Harrell)*, 73 F.3d 218, 219 (9th Cir.1996) (per curiam)  
12 (bankruptcy estate “includes all legal or equitable interests of the debtor in property as of  
13 the commencement of the case”). So the Danish Sub’s debts—including those arising  
14 from the loans from Archer—became Cirkel’s, and Cirkel’s assets include the amount  
15 Archer owes for the Danish Sub’s intellectual property. Such mutual debt between  
16 parties is sufficient for a finding of mutuality. *In re Omne Staffing, Inc.*, 04-22316  
17 (RTL), 2008 WL 182219, at \*9 (Bankr. D.N.J. Jan. 16, 2008).

### 18 **C. Equities**

19       Finally, Cirkel contends that the Bankruptcy Court erred by failing to address the  
20 equities of setoff in this case. Dkt. # 10 at 20-23. Moreover, Cirkel argues that  
21 permitting setoff is inequitable as it means that Cirkel receives pennies on the dollar from  
22 Archer. *Id.* “The right of off-set is permissive and rests in the discretion of the court,

1 applying general principles of equity.” *Crowley Marine Servs., Inc. v. Vigor Marine*  
2 *LLC*, 17 F. Supp. 3d 1091, 1098 (W.D. Wash. 2014); *see also In re Medina*, 205 B.R.  
3 216, 223 (9th Cir. BAP 1996) (“[T]he setoff right is an established part of our bankruptcy  
4 laws and should be enforced unless compelling circumstances require otherwise.”); 9C  
5 AM. JUR. 2D *Bankruptcy* § 2687 (2017) (“[S]etoff should not be allowed when to do so  
6 would be inequitable, contrary to public policy, or inconsistent with bankruptcy law.”).

7 First, contrary to Cirkel’s contention, the Bankruptcy Court addressed the equities.  
8 *See* Case No. 14-16659TWD (Dkt. # 873) at 34 (denying Archer’s request for interest on  
9 the grounds that it would be “inequitable”); *id.* at 32 (exercising equitable discretion and  
10 allowing the Danish Sub accrued interest for its proof of claim). Cirkel has provided no  
11 support for the argument that the Bankruptcy Court was somehow required to address the  
12 equities at greater length or in an alternative manner. *See* Dkt. # 10 at 20-23.

13 Second, Cirkel argues that because it will only receive a prorated share of Archer’s  
14 estate, it “will lose the full amount of the Debtor’s claim against the Danish Sub in the  
15 setoff ordered by the Bankruptcy Court and then only receive pennies on the dollar . . . .”  
16 Dkt. # 10 at 22. Cirkel supports this argument by citing the Ninth Circuit case, *In re De*  
17 *Laurentiis Entm’t Grp. Inc.*: “A setoff is allowed as a defense to a claim brought *by the*  
18 *debtor* against a creditor . . . [otherwise] a creditor [] is in the worst of both worlds: it  
19 must pay its debt to the debtor in full, but is only entitled to receive a tiny fraction of the  
20 money the debtor owes it.” 963 F.2d 1269, 1277 (9th Cir. 1992). But Cirkel has not  
21 cited any authority for the proposition that it is inequitable to allow setoff where it has  
22 been instigated by the debtor, as opposed to the creditor. As Archer correctly notes,

1 “[P]artial distributions are the norm in bankruptcy cases” and cannot be inherently  
2 inequitable. Dkt. # 11 at 14. Further, the Bankruptcy Court here offset the face values of  
3 the debts owed between Archer and Cirkel—“Apples were offset against apples”—a  
4 straightforward setoff that avoids “the absurdity of making A pay B when B owes A.”  
5 *Id.*; *Citizens Bank of Md.*, 516 U.S. at 19. Accordingly, the Bankruptcy Court was well  
6 within its discretion in finding that setoff is equitable here.

7 **V. CONCLUSION**

8 For all the foregoing reasons, the court DENIES Appellant’s appeal. The Clerk of  
9 Court is DIRECTED to close this case.

10 Dated this 12th day of July, 2017.

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14 The Honorable Richard A. Jones  
15 United States District Judge  
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